D+ Communication Media Group

DRINKS+



2021 Media Kit

Print
Digital
MIX marketing
Network

27 YEARS ON THE MARKET

FLAGSHIP WINE, GASTRO, TRAVELING MEDIA

DRINKS+ MAGAZINE



Professional B2B magazine on wine, alcohol, gastronomy, traveling

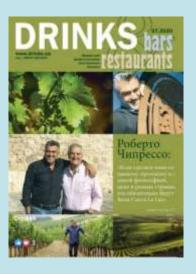
Number of issues: 10 per year

Circulation: 20 000









- Published since 1994
- Bilingual (Russian/English)
- 2 covers (DRINKS+ and DRINKS Bars & Restaurants)
- **Direct-mail** in Ukraine to owners and top-managers of wine, alcohol, beverages, HoReCa and trade business
- Circulation at the world's most influential trade shows, wine and gastronomy events
- A professional journalists team
- Wine judges at international competitions (Mundus Vini, Mondial de Bruxelles, VinItaly);
- Members of the Ukrainian Sommelier Association;
- Participants of international wine summits and premieres (Anteprima Amarone, Prima Nebbiolo, Tuscany, Sicilia, Austrian Wine Summit, Must Fermenting Ideas, UNWTO Global Conference on Wine Tourism etc.)

DRINKS+ MAGAZINE

2021 issue plan

Issue # * month *

events participation

01 FEBRUARY

Local Food&Wine Events

02 MARCH

Local Food&Wine Events

03 APRIL

London Wine Fair, Great Britain, May 17-19 (digital)

04 MAY

Vinexpo Paris, June 14-16 Wine Paris, June 14-16 Vinitaly, Verona, June 20-23

05 JUNE

Local Food&Wine Events

06 JULY-AUGUST

Local Food&Wine events

07 SEPTEMBER

Barometer Kyiv, Ukraine, September 24-26 Bacuse d'Or Ukraine, Kyiv, October 11

08 OCTOBER

Warsaw Wine Experience, Poland, October Wine&Spirits Ukraine, Kyiv, November, 2-4 World Food Ukraine, Kyiv, November, 2-4 Enoexpo Krakow, Poland, November

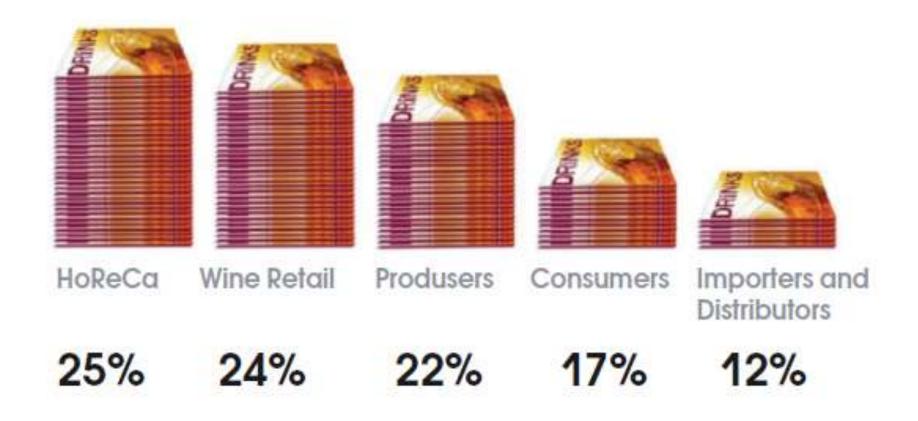
09 NOVEMBER

XVIII Ukrainian Best Sommelier & IV Best Caviste of Ukraine 2021, Kyiv, November Wine Forum UKRAINE, Kyiv, November

10 DECEMBER New Year issue

DRINKS+ MAGAZINE

audience



DRINKS+ MAGAZINE

advertising

	1-2 issues price per issue (Euro)	3-5 issues price per issue (Euro)	6-10 issues price per issue (Euro)
TOP COVER* top cover placement + 1 page image and PR article in the issue	on the year contract basis only	on the year contract basis only	2 500
INNER COVER* inner cover placement + 1 page image and PR article in the issue	2 000	1 800	1 600
1 PAGE AD	1200	1 000	900
1/2 PAGE AD	700	600	500

^{*}Placement subject to all restrictions of the Advertising Law: without product image and logos, with link on the PR article

SPECIAL PROJECTS

Guide, newspaper, brochure, etc.



Drinks+ 200

Wine-producing countries guide
Wineries, exiting gastronomic and cultural locations, interviews with reputable wine personalities.

- 1 per year
- Circulation: 25 000



MENU

Gastronomic newspaper with the original design and concept.

Published for the customer's projects



Tasting brochure

Developing and print for the customer's tasting event

www.DRINKS.ua

concept

The whole universe of drinks at one website!

Views per month – 232 900
Over 23 000 visitors per month

Countries

Ukraine – 61%
Eastern Europe - 22%
Central Europe- 3%
USA - 7%
Others - 5%

Categories

- Articles about wineries, new products, restaurants and gastronomy
- News
- Interviews
- Wine tastings& Events reports
- Wine tourism
- Calendar of exhibitions and tastings all around the world
- Analytics and ratings
- Jobs and education
- Catalogue of distributors
- Offers for distributors
- Map of world wine roads
- Video recipes of cocktails

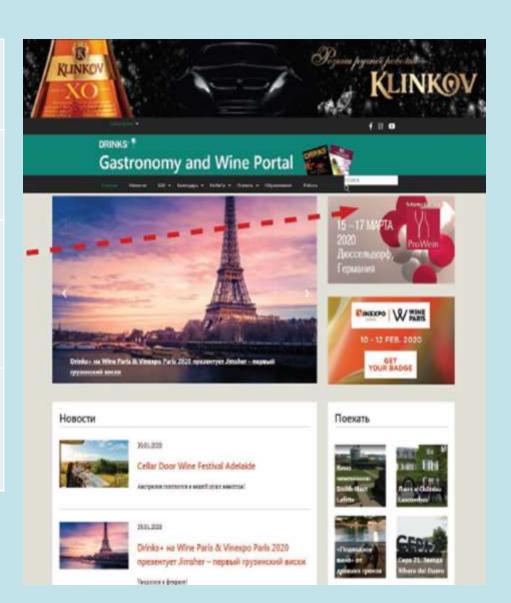


DIGITAL

www.DRINKS.ua

advertising

	6 months subscription, per month (Euro)	12 months subscription, per month (Euro)
DRINKS.UA HEADER	1200	1000
DRINKS.UA HOMEPAGE BANNER linked to PR article on your company/product (link to partner's page)	280	250
PR-publication package (up to 3000 symbols article in the top on the Main Page)	260	230



DIGITAL

DRINKS'O'CLOCK

advertising

E-mailing throughout more than 20 000 personal emails

The readers

- importers, buyers and distributors 53%
- retail network
 representatives 18%
- producers of alcoholic beverages – 22%
- specialized media and wine bloggers – 7%

The digital newspaper in English and Russian with news and Eastern Europe markets analytics for professionals all around the world.

The previous issues

https://drinks.ua/newspaper/

Advantages

- Useful content that guarantees a high number of openings
 Relevance to user interests
 - Trigger mailing on personalized and segmented databases

First page (image and link to the article up to 3000 symbols)	880 EUR
PR-publication (the article up to 3000 symbols)	450 EUR
One page image	370 EUR
1/2 page image	200 EUR



MIX marketing

MIX MARKETING AGENCY

events

Drinks+ events it's the right way of promotion wines and food of your country/region/winery/company

Event formats offline / online / hybrid

- * Walk around tasting * Road show * Master class
- * **Drinks+ Editor's Choice** tasting on exhibitions
- * Lecture * Presentation * Festival

The audience

leading wine professionals (distributors, sommeliers, restaurateurs, chefs, ambassies, trade-offices and tourism departments representatives), press (journalists of specialized magazines on wine, gastronomy and tourism), wine lovers

Venues

varying from respectable hotels, restaurants, conference rooms to speakeasy bars, fairs and popular festivals

Advantages

- * Professional Drinks+ team with great experience in wine and food
- * Support and coverage in all Drinks+ media: print, online and social



The partner set the individual events options – The Drinks+ team provides the best result

MIX marketing

MIX MARKETING AGENCY

promotion

Integrated promotion campaigns and additional services

- Campaigns using print & digital media of the Drinks+ group and events
- Campaigns using any media print, digital, TV, outdoor
- Organization of stands at exhibitions in Ukraine and abroad
- Content creation for websites and social media
- Promotion in social media



NETWORK

PARTNERS

Drinks+ team enjoy continuous cooperation with the international companies, local and global brands, national promotion agencies and world's most influential industry shows, including such national promotion associations as

Consorzio Tutela Vini Valpolicella, Austrian Wine Marketing Board, Wines of Greece, Wines of South Africa, Wines of Moldova, US Meat Export Federation, National Agency of Georgia, Wines of Argentina, Kiwi from Greece, Peaches from Greece, EU Dairy, ProWein, Vinitaly, Vinexpo&Wine Paris, Brau Beviale, Drinktec, ProWine and Food&Hotel Asia,



NETWORK CONTACTS & social media

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<u>groups/DrinksPlus</u>

<u>Instagram</u>

<u>@drinks.ua</u>

LinkedIn

Drinks+ Media Group

YouTube **Drinks.ua**

